

Appendix 3 cont

**Key indicators for 12 month period ending 31 October 2018
and comparison with 12 month preceding period**

Torpoint Ferry

| | Traffic | Revenue | Revenue per Vehicle | Cash Payments | Tag Payments | Tag Usage (%age of Total Payments) |
|---------------|--------------------|---------------------|----------------------------|----------------------|---------------------|---|
| 2018/ 2017 | 1,148,148 | £1,147,064 | £1.00 | 447,589 | 666,369 | 60% |
| 2017/ 2016 | 1,182,911 | £1,184,098 | £1.00 | 462,117 | 685,145 | 60% |
| Change | -34,763 (-2.9%) | -£37,034 (-3.1%) | 0 | -14,528 (-3.1%) | -18,776 (-2.7%) | 0% |

Tamar Bridge

| | Traffic | Revenue | Revenue per Vehicle | Cash Payments | Tag Payments | Tag Usage (%age of Total Payments) |
|---------------|--------------------|---------------------|----------------------------|----------------------|---------------------|---|
| 2018/ 2017 | 7,950,497 | £8,958,897 | £1.13 | 3,154,781 | 4,552,737 | 59% |
| 2017/ 2016 | 7,995,945 | £9,021,203 | £1.13 | 3,203,093 | 4,550,486 | 59% |
| Change | -45,448 (-0.6%) | -£62,306 (-0.7%) | £0.00 | -48,312 (-1.5%) | 2,251 (0%) | 0% |

Combined Undertaking

| | Traffic | Revenue | Revenue per Vehicle | Cash Payments | Tag Payments | Tag Usage (%age of Total Payments) |
|---------------|---------------------|----------------------|----------------------------|----------------------|---------------------|---|
| 2018/ 2017 | 9,098,874 | £10,108,092 | £1.11 | 3,602,370 | 5,219,106 | 59% |
| 2017/ 2016 | 9,217,787 | £10,253,251 | £1.11 | 3,665,210 | 5,235,631 | 59% |
| Change | -118,913 (-1.3%) | -£145,160 (-1.4%) | 0 | -62,840 (-1.7%) | -16,525 (-0.3%) | 0% |